

# **Denka**

Possibility of chemistry

# Results Presentation of FY2022

(Fiscal year ended March 2023)

Securities code: 4061

Denka Co., Ltd

May 11, 2023

# FY2022 Results

| a) Summary                         | (Year on Year, vs Forecast as of February) | 03    |
|------------------------------------|--|-------|
| b) Operating Income Change Factors | (Year on Year)                             | 04    |
| c) By Segment                      | ( " )                                      | 05    |
| d) Change Factors by Segment       | ( " )                                      | 06-09 |
| e) By Segment                      | (vs Forecast as of February)               | 10    |

# 2 FY2023 Earnings Forecast

| a)Summary                                   | (Yea | ar on Y | ear) | 12    |
|---|------|---------|------|-------|
| b) Operating Income Change Factors          | (    | "       | )    | 13    |
| c) By Segment                               | (    | "       | )    | 14    |
| d) Change Factors by Segment                | (    | "       | )    | 15-20 |
| e) ROIC by Segment                          |      |         |      | 21    |
| f) Investment, Depreciation, R&D by Segment |      |         |      | 22    |
| g) Shareholder Returns, ROE                 |      |         |      | 23    |
| (Reference) Quarterly Trends (By Segment)   |      |         |      | 24    |



# FY2022 Results



■ Lower profit year on year (in line with February forecast): Extraordinary losses of 17.7 billion yen due to withdrawal from cement business; 5.0 billion yen gain on sale of strategic cross-shareholdings

| (¥ billions)                                      | FY2021 Actual                      | FY2022 Actual                             | (Year on Year) | FY2022<br>Forecast as of<br>February | vs Forecast as<br>of February |
|---|------------------------------------|---|----------------|--------------------------------------|-------------------------------|
| Sales   | 384.8                              | 407.6                                     | + 22.7         | 410.0                                | - 2.4                         |
| Operating Income                                  | 40.1                               | 32.3                                      | - 7.8          | 33.0                                 | - 0.7                         |
| Operating Margin                                  | 10.4%                              | 7.9%                                      | - 2.5%         | 8.0%                                 | - 0.1%                        |
| Ordinary Income                                   | 36.5                               | 28.0                                      | - 8.4          | 29.0                                 | - 1.0                         |
| Net Income<br>Attributable to<br>Owners of Parent | 26.0                               | 12.8*                                     | - 13.2         | 12.0                                 | + 0.8                         |
| Forex<br>(¥/\$)                                   | 112.1<br>1H: 109.9<br>2H: 114.2    | <b>135.1</b><br>1H: 131.6<br>2H: 138.6    |                | 134.8                                |                               |
| Japan Naphtha<br>(¥/Kl)                           | 56,800<br>1H: 50,800<br>2H: 63,050 | <b>76,500</b><br>1H: 82,850<br>2H: 69,400 |                | 75,900                               |                               |

<sup>\*</sup>Extraordinary Losses of -17.7 billion yen due to withdrawal from cement business

<sup>\*</sup>Gain on sale of strategic cross-shareholdings: +5.0 billion yen(ratio of strategic cross-shareholdings to net assets decreased to 9.97% with the sale)

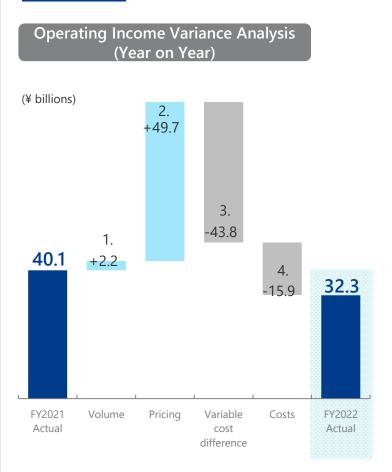
# **Denka**

#### b) Operating Income Change Factors (Year on Year)

■ Lower profit due to significant negative cost differences, despite positive volume differences and impact of price increases in response to higher raw materials prices.

Operating Income

32.3 billion yen Year on Year -7.8 billion yen



1. Volume:

(Plus)

COVID-19 antigen test kits: Increased demand with the 7th and 8th wave of infections

Influenza vaccine: Impact of increased production in connection with the new undiluted liquid plant building

(Minus)

Semiconductor-related, functional resins: Deceleration of market activity in China for consumer electronics (smartphones, TVs, PCs, home appliances)

Chloroprene rubber: Lower demand for applications in industry, adhesives, automobiles, etc.

2. Pricing: (Includes effect of currency fluctuations +29.1) (Plus)

Acetylene black: Significant price revision in line with product value Chloroprene rubber, styrene-related products, etc.: Price revisions in response to higher raw materials and fuel prices

(Minus)

COVID-19 antigen test kits: Price declines due to reduction in insurance points

- 3. Variable cost difference: (Includes effect of currency fluctuations -20.7) Price increase for raw materials, fuel prices, etc.
- 4. Cost variances:

Increased costs for buildings a system to increase production and for strengthening sales systems; styrene monomer plant routine repairs (last performed in FY2018),

increase in sales logistics costs, etc.

(¥ billions)

Sales

Total

# ■ Sharp decline in profit for Polymer Solutions

FY2021

Actual

40.1

|  |                  |                  |                |        | 9       |                 |
|--|------------------|------------------|----------------|--------|---------|-----------------|
| Electronics & Innovative Products        | 90.2             | 93.5             | + 3.4          | - 12.4 | + 15.8  |                 |
| Life Innovation                          | 46.1             | 47.5             | + 1.4          | + 17.8 | - 16.3  |                 |
| Elastomers & Infrastructure<br>Solutions | 106.9            | 123.8            | +16.9          | - 10.6 | + 27.5  |                 |
| Polymer Solutions                        | 126.6            | 127.6            | + 1.0          | - 21.7 | + 22.7  |                 |
| Others                                   | 15.1             | 15.1             | - 0.0          | - 0.0  | -       |                 |
| Total                                    | 384.8            | 407.6            | +22.7          | - 27.0 | + 49.7  |                 |
| Operating Income<br>(¥ billions)         | FY2021<br>Actual | FY2022<br>Actual | Incr.<br>Decr. | Volume | Pricing | Cost&<br>Others |
| Electronics & Innovative<br>Products     | 18.7             | 18.0             | - 0.7          | - 6.6  | + 15.8  | - 9.9           |
| Life Innovation                          | 15.5             | 14.4             | - 1.1          | + 15.9 | - 16.3  | - 0.7           |
| Elastomers & Infrastructure<br>Solutions | - 3.5            | - 1.1            | + 2.4          | - 4.6  | + 27.5  | - 20.6          |
| Polymer Solutions                        | 7.9              | -1.2             | - 9.1          | - 3.8  | + 22.7  | - 28.1          |
|  |                  |                  |                |        |         |                 |

32.3

FY2022

Actual

Incr.

Decr.

7.8

+ 2.2

Volume

Pricing

- 59.7

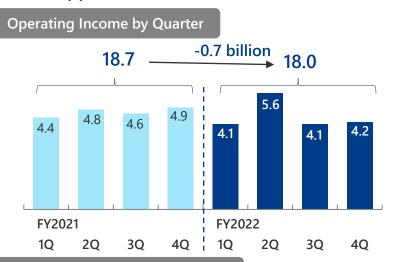
+ 49.7

#### FY2022 Results

## **Denka**

### d) Electronics & Innovative Products (Year on Year)

Despite the impact of acetylene black price revisions, demand for consumer electronics (smartphones, PCs, home appliances) weakened further in 3Q and continued in 4Q, leading to lower performance year on year





#### Sales Trends and Costs by Product

Spherical alumina

• Demand for xEVs weakened in 1Q and began to recover in 2Q; however, demand for consumer electronics (smartphones, PCs, home appliances) weakened further in 3Q and continued to weaken in 4Q, with shipments falling below the previous year

Fused silica High-performance film • Weakness in consumer electronics (smartphones, PCs, home appliances) in the first half was offset by a recovery in automotive applications; however, demand for consumer electronics weakened further in 3Q and continued to weaken in 4Q, with shipments falling below the previous year

Acetylene black

- Strong shipments for high voltage cables continued from the previous year Shipments for xEV-related products weakened in 1Q and began to recover in 2Q, generally level year on year
- Sales prices rose sharply due to price revisions in line with product value

Ceramic substrates (silicon nitride, aluminum nitride)

• Demand from electric railways remained sluggish as in the previous fiscal year Shipments of xEV-related products weakened in 1Q and began to recover in 2Q, generally level year on year

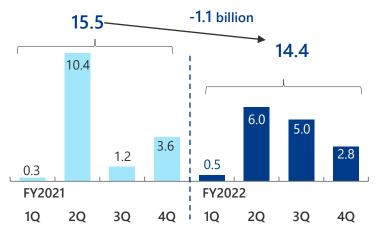
 Increased costs due to rising raw materials and fuel prices (corresponding to product prices), increase in costs for systems to increase production, cost to strengthen sales systems

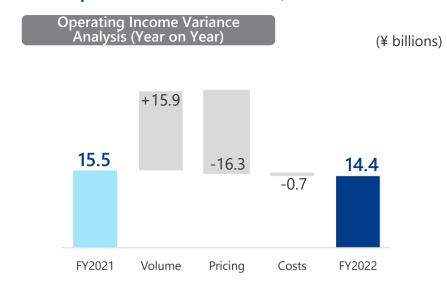
#### FY2022 Results d) Life Innovation (Year on Year)

# Denka

■ Despite increased profit for influenza vaccines, overall profit was lower year on year due to decrease in profit for COVID-19 antigen test kits (impact of price decline > impact of volume increase)

**Operating Income by Quarter** 





#### Sales Trends and Costs by Product

Influenza vaccine

 Shipment increased year on year due to increased production in connection with the new undiluted liquid plant building, despite a significant decrease in consumption rates for supply volume in the market compared to the previous year

COVID-19 rapid antigen test kit

- Even in the absence of supply to the Japanese government in this year which there was in the previous year, shipments were significantly higher year on year for test kits in Japan due to the 7th and 8th wave of infections
- Selling prices fell sharply due to the reduction of insurance points on December 31, 2021

**IVD** reagents (Inflammation markers, etc.)

Despite the trend of increasing demand for testing, shipments were lower year on year due to a decrease in demand for hospital testing as a result of the activity restrictions during China's Zero-COVID policy last year, as well as self-restraint after the government's easing of measures

#### FY2022 Results

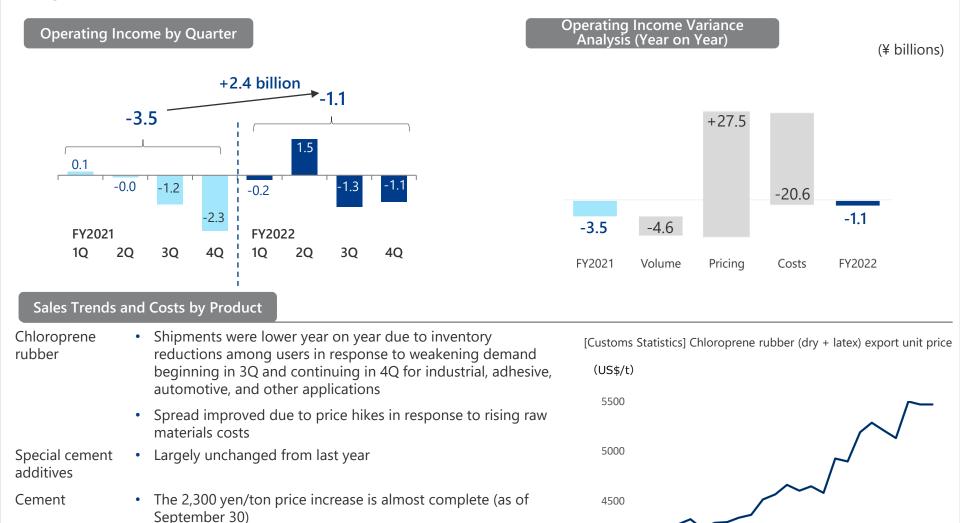
#### d) Elastomers & Infrastructure Solutions (Year on Year)

Progress in the 3000 yen/ton price increase has been delayed

• Coal prices soared (FY2021: \$181/t ⇒ FY2022: \$356/t)



■ Despite a large increase in cement costs due to a sharp rise in coal prices, overall profit improved due to higher profits related to chloroprene rubber (impact of price hikes > impact of demand decline)



2022

Sep Nov

4000

Jan Mar May Jul

2023

#### FY2022 Results d) Polymer Solutions (Year on Year)

# Denka

■ Price revisions in response to rising raw materials prices implemented to maintain the spread; however, profit declined significantly due to lower demand caused by economic downturn, as well as an increase in routine repair costs (approximately 1.5 billion yen) and logistics costs



MS resin

- In the first half, weak demand for LGP applications for TVs and PC monitors due to the economic slowdown in the Chinese market was offset by increasing capacity in Singapore to capture replacement demand from competing materials In the second half, rebounded from a long point in 3Q, recovering in 4Q; however, the 3Q decline was significant, and shipments for the full year fell below the previous year
- resins, etc.
- AS, ABS, transparent Global economic slowdowns (e.g., home appliances, etc.) led to increased efforts to reduce inventories at users, resulting in lower shipments year on year

Food wrapping sheets and containers

- Shipment volume was lower than the previous year
- Toyokalon
- Shipments were lower year on year stemming from continuing weakness in purchasing power in Africa and the U.S. due to inflation

Cost

- Raw materials cost increases (maintained spread due to flexible price revisions)
- Styrene monomer plant routine repairs (last performed in FY2018) during the first half amounted to approximately 1.5 billion yen, increasing sales logistics costs

# **Denka**

# e) By Segment (vs Forecast as of February)

■ 4Q demand recovery in Polymer Solutions was less than projected, but overall demand was generally in line with our February forecast

| Sales (¥ billions)                    | FY2022 Forecast<br>as of February | FY2022 Actual | Incr.<br>Decr. | Volume | Pricing |
|---------------------------------------|-----------------------------------|---------------|----------------|--------|---------|
| Electronics & Innovative Products     | 95.0                              | 93.5          | - 1.5          | - 1.5  | + 0.0   |
| Life Innovation                       | 50.0                              | 47.5          | - 2.5          | - 2.8  | + 0.3   |
| Elastomers & Infrastructure Solutions | 125.0                             | 123.8         | - 1.2          | - 1.9  | + 0.7   |
| Polymer Solutions                     | 125.0                             | 127.6         | + 2.6          | + 2.5  | + 0.0   |
| Others                                | 15.0                              | 15.1          | + 0.1          | + 0.1  |         |
| Total                                 | 410.0                             | 407.6         | - 2.4          | - 3.5  | + 1.1   |

| Operating Income<br>(¥ billions)      | FY2022 Forecast<br>as of February | FY2022 Actual | Incr.<br>Decr. | Volume | Pricing | Cost&<br>Others |
|---------------------------------------|-----------------------------------|---------------|----------------|--------|---------|-----------------|
| Electronics & Innovative Products     | 17.5                              | 18.0          | + 0.5          | + 0.5  | + 0.0   | - 0.1           |
| Life Innovation                       | 14.0                              | 14.4          | + 0.4          | - 0.7  | + 0.3   | + 0.7           |
| Elastomers & Infrastructure Solutions | -1.5                              | - 1.1         | + 0.4          | - 0.4  | + 0.7   | + 0.1           |
| Polymer Solutions                     | 1.0                               | -1.2          | - 2.2          | - 1.0  | + 0.0   | - 1.3           |
| Others                                | 2.0                               | 2.3           | + 0.3          | + 0.2  | _       | + 0.1           |
| Total                                 | 33.0                              | 32.3          | - 0.7          | - 1.3  | + 1.1   | - 0.4           |



# FY2023 Earnings Forecast

■ We expect the first half of the fiscal year to remain weak trend from the previous year; however, we project a recovery in the second half and operating income on par with the previous year

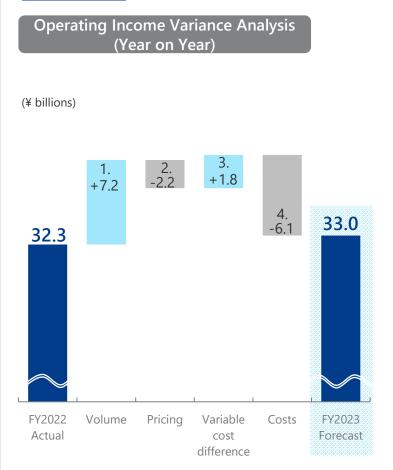
| (¥ billions)                                      | FY2022 Actual                           | FY2023<br>Forecast | Incr.<br>Decr. | FY2023 1H<br>Forecast<br>(Apr-Sep) | FY2023 2H<br>Forecast<br>(Oct-Mar) |
|---|---|--------------------|----------------|------------------------------------|------------------------------------|
| Sales   | 407.6                                   | 430.0              | + 22.4         | 205.0                              | 225.0                              |
| Operating Income                                  | 32.3                                    | 33.0               | + 0.7          | 12.5                               | 20.5                               |
| Operating Margin                                  | 7.9%                                    | 7.7%               | - 0.2%         | 6.1%                               | 9.1%                               |
| Ordinary Income                                   | 28.0                                    | 29.0               | + 1.0          | 11.0                               | 18.0                               |
| Net Income<br>Attributable to<br>Owners of Parent | 12.8                                    | 22.0               | + 9.2          | 8.5                                | 13.5                               |
| Forex<br>(¥/\$)                                   | 135.1<br>1H:131.6<br>2H:138.6           | 130.0              |                | 130.0                              | 130.0                              |
| Japan Naphtha<br>(¥/Kl)                           | <b>76,500</b><br>1H:82,850<br>2H:69,400 | 64,200             |                | 64,200                             | 64,200                             |

## b) Operating Income Change Factors (Year on Year)

■ We expect to incur increased costs associated with building production systems to raise output; however, the volume difference in connection with a recovery in the second half should lead to results level with the previous year

Operating Income

33.0 billion yen Year on Year +0.7 billion yen



1. Volume:

(Plus)

Consumer related products (electronic materials-related and functional resins): Recovery in demand for smartphones, TVs, PCs, and home appliances Chloroprene rubber: Recovery in demand for applications in industry, adhesives, automobiles, etc.

Influenza vaccine: Shipment increase due to recovery in demand and the effect of the second year of operations in the new plant building

2. Pricing: (Includes effect of currency fluctuations -5.5) (Minus)

Styrene-related products: Price revision due to decline in raw materials and fuel prices

(Plus)

Chloroprene rubber: Benefits of price increases implemented in stages over the last fiscal year (policy to maintain prices this fiscal year)

- 3. Variable cost difference: (Includes effect of currency fluctuations +4.1) Raw materials and fuel price decreases, etc.
- 4. Cost variances
  Increase in costs for systems to increase production, cost to strengthen sales
  systems

#### FY2023 Earnings Forecast c) By Segment (Year on Year)

Sales (¥ billions)

Solutions

Others

Total

**Polymer Solutions** 

■ We expect a profit decline in Electronics & Innovative Products and Life Innovation; however, Elastomers & Infrastructure Solutions and Polymer Solutions should improve significantly

FY2022 Actual

FY2023

Incr.

| Sales (Filmons)                       |               | Forecast           | Decr.          | Volume | Pricing | _               |
|---------------------------------------|---------------|--------------------|----------------|--------|---------|-----------------|
| Electronics & Innovative Products     | 93.5          | 100.0              | + 6.5          | + 5.9  | + 0.6   |                 |
| Life Innovation                       | 47.5          | 45.0               | - 2.5          | - 1.5  | - 1.0   |                 |
| Elastomers & Infrastructure Solutions | 123.8         | 130.0              | + 6.2          | + 1.1  | + 5.1   |                 |
| Polymer Solutions                     | 127.6         | 140.0              | +12.4          | + 19.3 | - 6.9   |                 |
| Others                                | 15.1          | 15.0               | - 0.1          | - 0.1  | -       |                 |
| Total                                 | 407.6         | 430.0              | +22.4          | + 24.7 | - 2.2   | -               |
| Operating Income<br>(¥ billions)      | FY2022 Actual | FY2023<br>Forecast | Incr.<br>Decr. | Volume | Pricing | Cost&<br>Others |
| Electronics & Innovative Products     | 18.0          | 15.0               | - 3.0          | + 3.6  | + 0.6   | - 7.1           |
| Life Innovation                       | 14.4          | 9.5                | - 4.9          | - 0.8  | - 1.0   | - 3.0           |
| Elastomers & Infrastructure           | - 1.1         | 2.5                | + 3.6          | + 1.9  | + 5.1   | - 3.4           |

4.5

1.5

33.0

5.7

8.0

0.7

+ 3.4

- 0.8

+ 7.2

-1.2

2.3

32.3

- 6.9

- 2.2

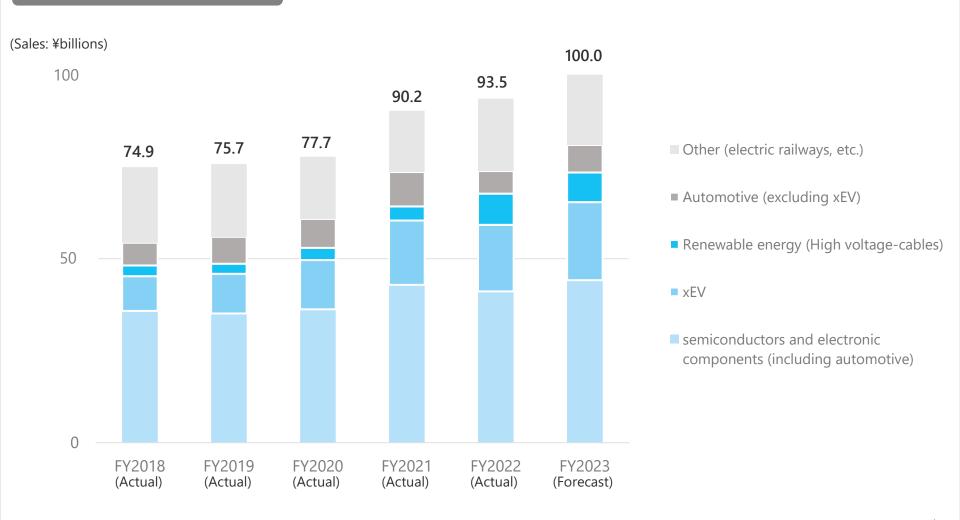
+ 9.2

- 4.3

# d) Electronics & Innovative Products (Composition by Application)

■ Business growth in megatrending semiconductors, xEVs, and renewable energy

#### Sales Composition by Application

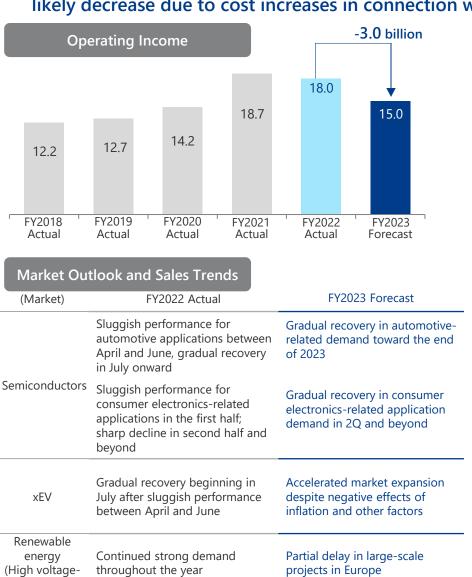


#### FY2023 Earnings Forecast d) Electronics & Innovative Products (Year on Year)

# **Denka**

■ We expect demand for consumer electronics and automotive applications to recover; however, profit will likely decrease due to cost increases in connection with upgraded production capacity

Fused silica



cables)



\*Cost variances: Depreciation, labor cost and SG&A increased due to the establishment of production expansion system

: We expect shipments to be in line with the previous

#### Sales Trends

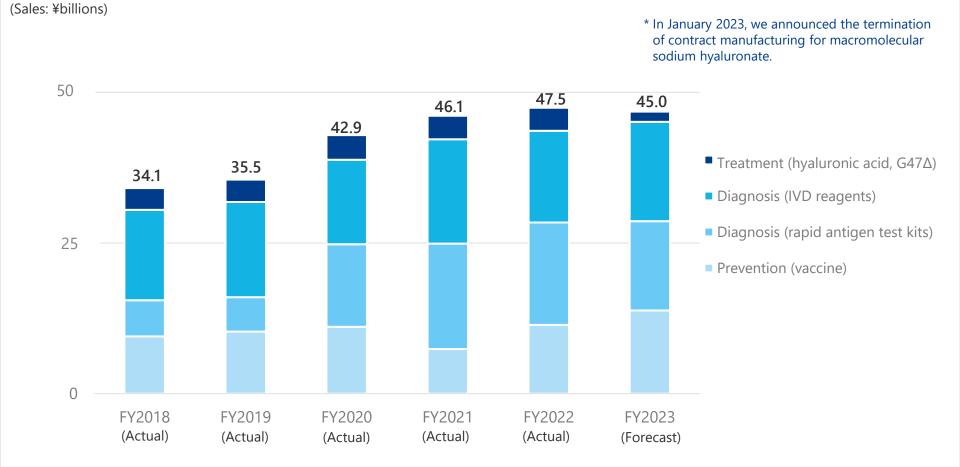
| r asea sinea   | year, as demand for automotive and consumer electronics-related applications recovers   |
|--|---|
| High-performance film                                  | : We expect shipments to exceed previous year due to recovery in demand and reduction of market inventories                   |
| Spherical alumina                                      | : We expect shipments to exceed previous year due to growth in xEV demand and recovery in consumer electronics-related demand |
| Ceramic substrates (silicon nitride, aluminum nitride) | : We expect shipments to exceed previous year due to growth in xEV demand   |
| Acetylene black  | : Despite higher demand for xEV, we expect shipments  |

to be generally flat year on year due to lower

shipments related to high-voltage cables

We have significant expectations that demand will continue in FY2023 in the diagnosis field, while G47Δ preparations should grow in the future in the treatment field

#### Sales Composition by Application

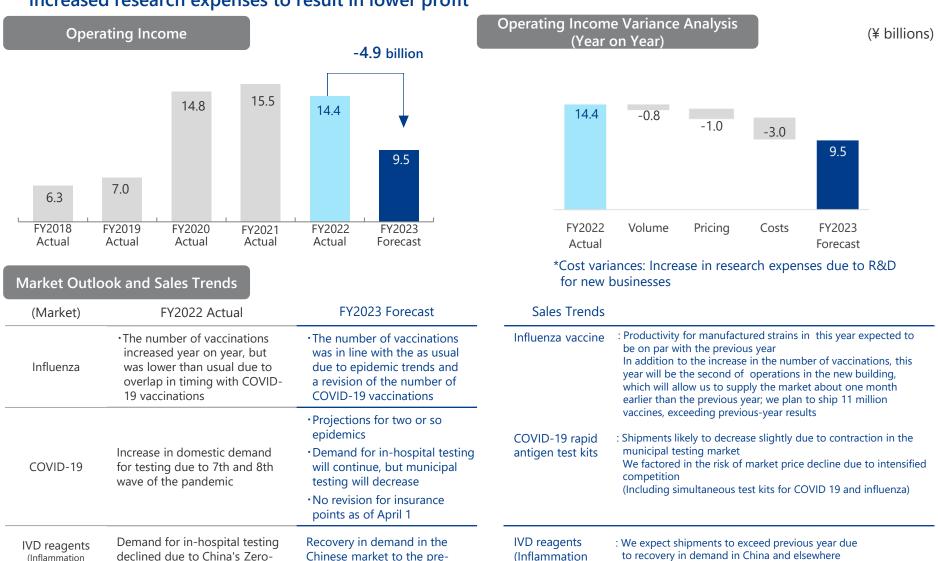


COVID policy and other factors

markers, etc.)



Despite increase in influenza vaccine sales, we expect a decrease in COVID-19 antigen test kit sales and increased research expenses to result in lower profit

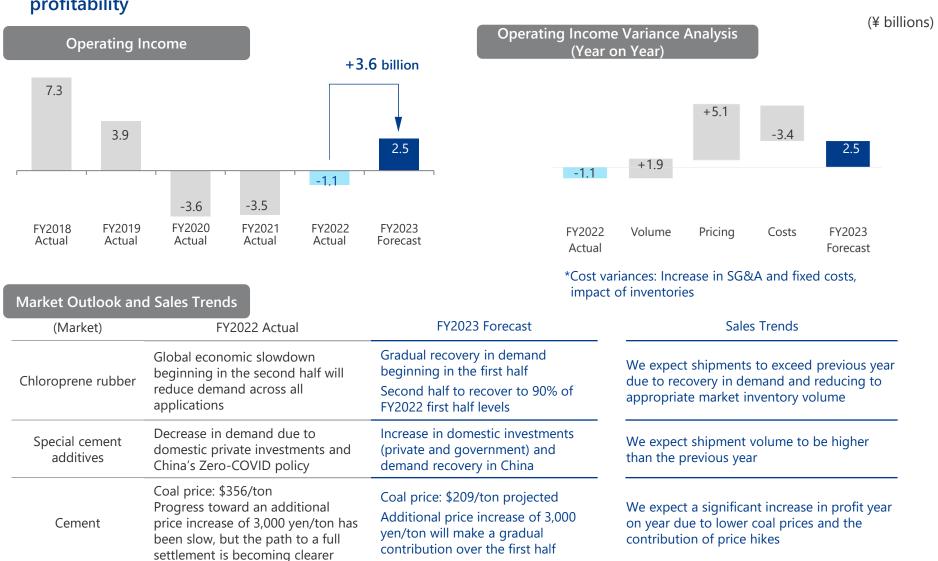


markers, etc.)

COVID-19 levels of 2019

### d) Elastomers & Infrastructure Solutions (Year on Year)

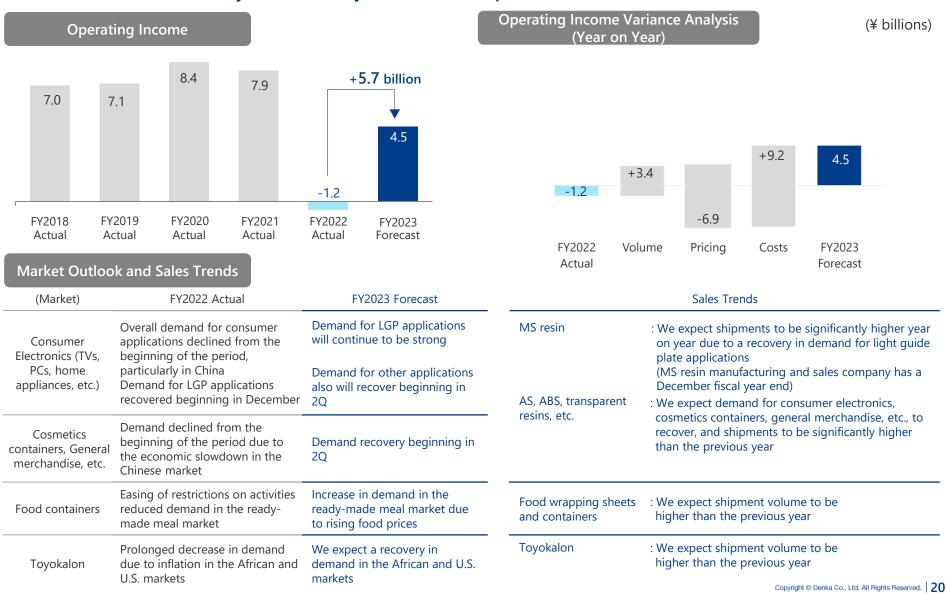
■ We expect profit to increase due to recovery in chloroprene rubber demand and improved cement profitability



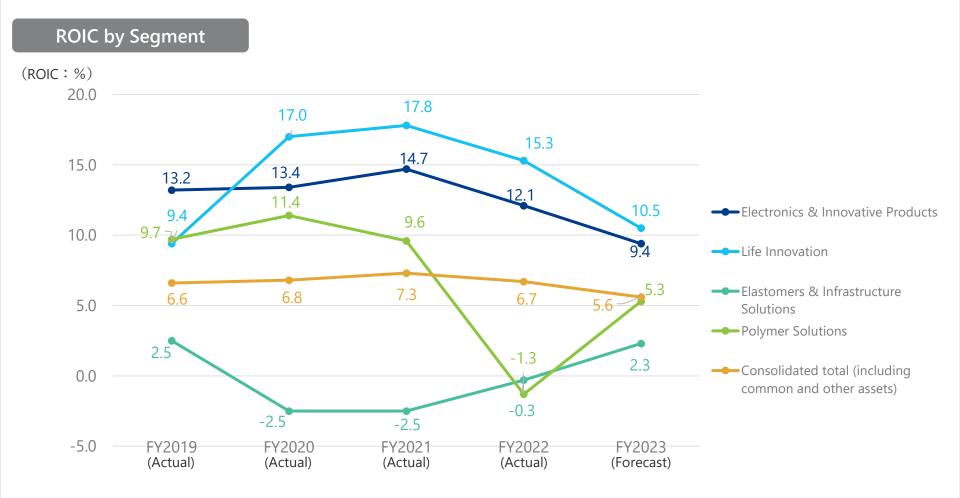
#### FY2023 Earnings Forecast d) Polymer Solutions (Year on Year)

# **Denka**

■ We forecast an increase based on a recovery in demand, cost reductions in connection with being a nonscheduled maintenance year for the styrene monomer plant, and other factors



■ Aim for ROIC of 10% or more by 2030 through further growth in focus areas and further shift in portfolio



# **Denka**

# ■ Continue to concentrate management resources on focus areas

| By Segment                            |              | Inves            | tment          |                    |              | Depre                 | ciation        |                    |              | R8               | λD             |                    |
|---------------------------------------|--------------|------------------|----------------|--------------------|--------------|-----------------------|----------------|--------------------|--------------|------------------|----------------|--------------------|
|                                       | FY2          | .022             | FY2            | 2023               | FY2          | 2022                  | FY2            | 2023               | FY2          | .022             | FY2            | .023               |
| (¥ billions)                          | 1H<br>Actual | FY2022<br>Actual | 1H<br>Forecast | FY2023<br>Forecast | 1H<br>Actual | FY2022<br>Actual      | 1H<br>Forecast | FY2023<br>Forecast | 1H<br>Actual | FY2022<br>Actual | 1H<br>Forecast | FY2023<br>Forecast |
| Electronics & Innovative Products     | 7.0          | 18.7             | 10.0           | 20.0               | 3.8          | 8.0                   | 4.5            | 9.0                | 2.5          | 4.9              | 2.5            | 5.0                |
| Life Innovation                       | 0.5          | 2.5              | 3.0            | 7.0                | 2.0          | 4.1                   | 1.8            | 4.0                | 2.0          | 3.8              | 3.0            | 6.0                |
| Elastomers & Infrastructure Solutions | 4.8          | 11.2             | 4.5            | 13.0               | 5.0          | 9.6                   | 4.5            | 9.0                | 1.7          | 3.5              | 1.5            | 3.0                |
| Polymer Solutions                     | 4.7          | 7.0              | 2.5            | 7.0                | 2.3          | 4.8                   | 2.5            | 5.0                | 1.3          | 2.7              | 1.0            | 2.0                |
| Others                                | -            | -                | -              | -                  | 0.2          | 0.4                   | 0.2            | 0.5                | -            | -                | -              | -                  |
| Total                                 | 17.0         | 39.4             | 20.0           | 47.0               | 13.4         | 27.0                  | 13.5           | 27.5               | 7.5          | 14.9             | 8.0            | 16.0               |
| By plan (investment)                  |              |                  |                | 8                  |              | ion2030<br>(investmer | nt CF)         |                    |              |                  |                |                    |

15.6 21.0 360.0 10.0 11.4 80.0 1.1 7.0 80.0 0.3 1.0 30.0

Strategic Investment ICT & Energy Healthcare Sustainable Living Environmental 0.2 1.0 85.0 Investment 2.5 Process reforms 2.0 50.0 Other (M&A, etc.) 0.0 0.0 35.0 General Investment 26.0 210.0 23.8 Total (Strategic + General) 39.4 47.0 570.0



■ We forecast dividends of 120 yen/share, an increase of 20 yen/share over the previous year, maintaining our policy standard of 50% total return ratio

|              | FY2018<br>Actual  | FY2019<br>Actual   | FY2020<br>Actual   | FY2021<br>Actual   | FY2022<br>Actual  | FY2023<br>Forecast   |
|--------------|---|--|--|--|---|--|
| (¥ billions) | 25.0  | 22.7   | 22.8   | 26.0   | 12.8  | 22.0   |
| (¥/share)    | 120.0   | 125.0  | 125.0  | 145.0  | 100.0   | 120.0  |
|              |   |  |  |  |   | Mid-term 60<br>End 60  |
| (¥ billions) | 10.5  | 10.8   | 10.8   | 12.5   | 8.6   | 10.4   |
|              | 42%   | 48%  | 47%  | 48%  | 68%   | 47%  |
| (¥ billions) | 2.1   | -  | -  | -  | -   | _  |
| (¥ billions) | 12.6  | 10.8   | 10.8   | 12.5   | 8.6   | 10.4   |
|              | 50%   | 48%  | 47%  | 48%  | 68%   | 47%  |
| (¥ billions) | 22.9  | 22.5   | 22.9   | 23.9   | 27.0  | 27.5   |
| (¥ billions) | 32.8  | 36.9   | 42.3   | 35.6   | 39.4  | 47.0   |
| (¥ billions) | 112.1   | 134.3  | 138.2  | 137.0  | 169.7   | 177.0  |
|              | 0.40  | 0.42   | 0.42   | 0.40   | 0.50  | (0.51)   |
|              | 7.8%  | 6.6%   | 6.8%   | 7.3%   | 6.7%  | (5.6%)   |
|              | 10.3%   | 9.1%   | 0 00/  | 0.49/  | A A0/   | (7.3%)   |
|              | (¥/share)  (¥ billions)  (¥ billions)  (¥ billions)  (¥ billions) | Actual         (¥ billions)       25.0         (¥/share)       120.0         (¥ billions)       10.5         42%         (¥ billions)       2.1         (¥ billions)       12.6         50%         (¥ billions)       22.9         (¥ billions)       32.8         (¥ billions)       112.1         0.40         7.8% | Actual       Actual         (¥ billions)       25.0         (¥ billions)       120.0         (¥ billions)       10.5         (¥ billions)       2.1         (¥ billions)       12.6         10.8         50%       48%         (¥ billions)       22.9         (¥ billions)       32.8         36.9         (¥ billions)       112.1         134.3         0.40       0.42         7.8%       6.6% | Actual       Actual       Actual         (¥ billions)       25.0       22.7       22.8         (¥/share)       120.0       125.0       125.0         (¥ billions)       10.5       10.8       10.8         (¥ billions)       2.1       -       -         (¥ billions)       12.6       10.8       10.8         (¥ billions)       22.9       22.5       22.9         (¥ billions)       32.8       36.9       42.3         (¥ billions)       112.1       134.3       138.2         0.40       0.42       0.42         7.8%       6.6%       6.8% | Actual         Actual         Actual         Actual         Actual           (¥ billions)         25.0         22.7         22.8         26.0           (¥/share)         120.0         125.0         125.0         145.0           (¥ billions)         10.5         10.8         10.8         12.5           (¥ billions)         2.1         -         -         -           (¥ billions)         12.6         10.8         10.8         12.5           50%         48%         47%         48%           (¥ billions)         22.9         22.5         22.9         23.9           (¥ billions)         32.8         36.9         42.3         35.6           (¥ billions)         112.1         134.3         138.2         137.0           0.40         0.42         0.42         0.40           7.8%         6.6%         6.8%         7.3% | Actual         Actual         Actual         Actual         Actual           (¥ billions)         25.0         22.7         22.8         26.0         12.8           (¥/share)         120.0         125.0         125.0         145.0         100.0           (¥ billions)         10.5         10.8         10.8         12.5         8.6           42%         48%         47%         48%         68%           (¥ billions)         2.1         -         -         -         -           (¥ billions)         12.6         10.8         10.8         12.5         8.6           50%         48%         47%         48%         68%           (¥ billions)         22.9         22.5         22.9         23.9         27.0           (¥ billions)         32.8         36.9         42.3         35.6         39.4           (¥ billions)         112.1         134.3         138.2         137.0         169.7           0.40         0.42         0.42         0.40         0.50           7.8%         6.6%         6.8%         7.3%         6.7% |

|   | FY2021                  |                     |                    |                    | FY2022                   |                   |                    |                    | FY2023 Fo               | recast                  |
|---|-------------------------|---------------------|--------------------|--------------------|--------------------------|-------------------|--------------------|--------------------|-------------------------|-------------------------|
| Sales (¥ billions)  | 1Q                      | 2Q                  | 3Q                 | 4Q                 | 1Q                       | 2Q                | 3Q                 | 4Q                 | 1H                      | 2H                      |
| Electronics & Innovative<br>Products  | 21.0                    | 22.8                | 22.3               | 24.0               | 21.9                     | 25.6              | 22.3               | 23.8               | 45.0                    | 55.0                    |
| Life Innovation   | 6.0                     | 19.3                | 10.9               | 9.9                | 6.4                      | 15.5              | 16.9               | 8.8                | 20.0                    | 25.0                    |
| Elastomers & Infrastructure<br>Solutions  | 24.6                    | 26.8                | 26.1               | 29.3               | 30.4                     | 32.5              | 31.6               | 29.3               | 65.0                    | 65.0                    |
| Polymer Solutions   | 31.8                    | 31.5                | 29.5               | 33.9               | 31.6                     | 32.0              | 30.3               | 33.7               | 67.5                    | 72.5                    |
| Others  | 3.5                     | 4.0                 | 4.0                | 3.7                | 4.1                      | 2.9               | 4.7                | 3.4                | 7.5                     | 7.5                     |
| Total   | 86.7                    | 104.4               | 92.8               | 100.9              | 94.4                     | 108.6             | 105.8              | 98.8               | 205.0                   | 225.0                   |
|   |                         |                     |                    |                    |                          |                   |                    |                    |                         |                         |
| Operating Income  | FY2021                  |                     |                    |                    | FY2022                   |                   |                    |                    | FY2023 Fo               | recast                  |
| Operating Income<br>(¥ billions)  | FY2021<br>1Q            | 2Q                  | 3Q                 | 4Q                 | FY2022<br>1Q             | 2Q                | 3Q                 | 4Q                 | FY2023 Fo<br>1H         | recast<br>2H            |
|   |                         | 2Q<br>4.8           | 3Q<br>4.6          | 4Q<br>4.9          |                          | 2Q<br>5.6         | 3Q<br>4.1          | 4Q<br>4.2          |                         |                         |
| (¥ billions)  Electronics & Innovative  | 1Q                      |                     |                    |                    | 1Q                       |                   |                    |                    | 1H                      | 2H                      |
| (¥ billions)  Electronics & Innovative Products   | 1Q<br>4.4               | 4.8                 | 4.6                | 4.9                | 1Q<br>4.1                | 5.6               | 4.1                | 4.2                | 1H<br>6.0               | 2H<br>9.0               |
| (¥ billions)  Electronics & Innovative Products  Life Innovation  Elastomers & Infrastructure           | 1Q<br>4.4<br>0.3        | 4.8<br>10.4         | 4.6<br>1.2         | 4.9<br>3.6         | 1Q<br>4.1<br>0.5         | 5.6<br>6.0        | 4.1<br>5.0         | 4.2                | 1H<br>6.0<br>4.0        | 2H<br>9.0<br>5.5        |
| (¥ billions)  Electronics & Innovative Products  Life Innovation  Elastomers & Infrastructure Solutions | 1Q<br>4.4<br>0.3<br>0.1 | 4.8<br>10.4<br>-0.0 | 4.6<br>1.2<br>-1.2 | 4.9<br>3.6<br>-2.3 | 1Q<br>4.1<br>0.5<br>-0.2 | 5.6<br>6.0<br>1.5 | 4.1<br>5.0<br>-1.3 | 4.2<br>2.8<br>-1.1 | 1H<br>6.0<br>4.0<br>0.5 | 2H<br>9.0<br>5.5<br>2.0 |



## Cautionary statement regarding forward-looking information

Target figures in this material are not forecasts of business results. In addition, any description relating to the future in this material is subject to known or unknown risks and uncertainties, although it is based on management's current assumptions and beliefs in light of the information currently available to it. Please be cautioned that a number of important factors could cause actual results to differ significantly from the description in the material.

Such risks and uncertainties include adverse economic conditions, currency exchange rate fluctuations, adverse legislative and regulatory developments, delays in new product launch, pricing, and product initiatives of competitors, the inability of the Company to market existing and new products effectively, interruptions in production, infringements of the company's intellectual property rights and the adverse outcome of material litigation.

#### Possibility of chemistry



Inquiries regarding this material

Corporate Communications Dept, Denka Co., Ltd.

TEL

03-5290-5511



https://www.denka.co.jp/eng/