# **Summary of Consolidated Financial Results**

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#### 1. Consolidated Financial Results and Forecast

Billions of Yen

	FY2012 Apr to Mar	FY2011 Apr to Mar	Incr. △Decr.	FY2013 Forecast Apr to Sep	FY2013 Forecast Apr to Mar	Incr. △Decr.
Net Sales	341.6	364.7	△ 23.1	186.0	390.0	48.4
Operating Income	18.8	20.7	△ 1.9	11.0	25.0	6.2
Ordinary Income	17.8	19.0	△ 1.2	10.5	23.0	5.2
Net Income	11.3	11.3	△ 0.1	7.0	15.0	3.7

### 2. Net Sales and Operating Income by segments

Billions of Yen

		FY2012 Apr to Mar	FY2011 Apr to Mar	Incr. △Decr.	FY2013 Forecast Apr to Sep	FY2013 Forecast Apr to Mar	Incr. △Decr.
Elastomers & Performance	Sales	142.8	163.6	△ 20.8	80.0	166.0	23.2
Plastics	Operating Income	1.0	3.7	△ 2.7	3.0	5.0	4.0
Infrastructure &	Sales	47.9	48.6	△ 0.7	24.0	50.0	2.1
Inorganic Materials	Operating Income	3.2	3.9	△ 0.7	1.5	3.5	0.3
Electronics & Innovative	Sales	39.2	43.4	△ 4.1	23.5	48.5	9.3
Products	Operating Income	3.0	4.6	∆ 1.7	1.5	3.5	0.5
Life Science & Environment	Sales	77.3	76.1	1.2	38.5	84.5	7.2
Products	Operating Income	10.9	7.7	3.2	4.5	12.0	1.1
Others	Sales	34.4	33.1	1.3	20.0	41.0	6.6
Others	Operating Income	0.7	0.8	△ 0.1	0.5	1.0	0.3
Companywide	Sales	0.0	0.0	0.0	0.0	0.0	0.0
	Operating Income	0.0	△ 0.0	0.1	0.0	0.0	△ 0.0
Total	Sales	341.6	364.7	△ 23.1	186.0	390.0	48.4
i Olai	Operating Income	18.8	20.7	∆ 1.9	11.0	25.0	6.2

#### 3. Key operating factors

Billions of Yen

	FY2012 Apr to Mar	FY2011 Apr to Mar	Incr. △Decr.	FY2013 Forecast Apr to Sep	FY2013 Forecast Apr to Mar	Incr. △Decr.
Capital expenditure	27.0	22.9	4.1	15.0	28.0	1.0
Depreciation	21.6	23.2	△ 1.6	11.0	23.0	1.4
Research and Development	10.6	10.6	0.0	5.6	11.3	0.7
Interst-bearing debt	114.2	118.0	Δ 3.8	120.0	112.0	△ 2.2

	FY2012 Apr to Mar	FY2011 Apr to Mar
Yen / USD exchange rate	83.1	79.1
Naphtha price (yen/ KI)	57,500	55,000

FY2013	FY2013			
Forecast	Forecast			
Apr to Sep	Apr to Mar			
98.0	98.0			
62,900	62,900			

## 4. Sales by segments

Billions of Yen

	Sales						
	FY2012 Apr to Mar	FY2011 Apr to Mar	Incr. △Decr.	Sales price	Sales volume		
Elastomers & Performance Plastics	142.8	163.6	△ 20.8	4.6	△ 25.4		
Infrastructure & Inorganic Materials	47.9	48.6	Δ 0.7	0.1	∆ 0.8		
Electronics & Innovative Products	39.2	43.4	△ 4.1	△ 0.1	△ 4.0		
Life Science & Environment Products	77.3	76.1	1.2	Δ 1.3	2.5		
Others	34.4	33.1	1.3	0.0	1.3		
Total	341.6	364.7	△ 23.1	3.4	△ 26.4		

## 4. Operating income by segments

Billions of Yen

	Operating income					
	FY2012 Apr to Mar	FY2011 Apr to Mar	Incr. △Decr.	Sales price	Sales volume	Operating cost and others
Elastomers & Performance Plastics	1.0	3.7	△ 2.7	4.6	△ 1.7	△ 5.6
Infrastructure & Inorganic Materials	3.2	3.9	△ 0.7	0.1	△ 0.7	△ 0.1
Electronics & Innovative Products	3.0	4.6	Δ 1.7	△ 0.1	△ 2.3	0.8
Life Science & Environment Products	10.9	7.7	3.2	△ 1.3	2.4	2.1
Others	0.7	0.8	Δ 0.1	0.0	△ 0.1	△ 0.1
Companywide	0.0	Δ 0.0	0.1	0.0	0.0	0.1
Total	18.8	20.7	Δ 1.9	3.4	△ 2.5	Δ 2.7